

Dear friends,

Hope/trust everything worked out to everyone's satisfaction yday.

Ref Geoff's message overnight hwith a renewed proposal including materials

-Intended tonnage Spliethoff S-type (see www.spliethoff.com)

-Copenhagen/Jacksonville FL or Ft Lauderdale FL in Carrier's option

-2-12sep07

-Min 18 Farr40s on suitable cradle 1241x403x260cm 6.5mt

-Frt USD 13,500 lpsm per boat

evt trailers/ribs/trucks per unit

upto 16' USD 2,950

16'-20' USD 3,750

20'30' USD 6,000

containers USD 2,950

basis water/water resp liner terms

-Owise usual Sevenstar B/N CoC

All boats can be loaded, as usual, keel in, mast stepped.

Taking into consideration an overloaded schedule would appreciate to have

a suggestion to when you would want to have a meeting.

Brgds

Pieter

Spliethoff Maritime

Tel: +377 9770 7535

"Le Panorama"

Fax: +377 9770 7536

57 Rue Grimaldi

Mob: +377 68086 6076

MC98000 Monaco

E-mail: monaco@spliethoff.com